



**NOVEM** was established on June, 2022, in Tbilisi, Georgia, on the vast knowledge and experience of partners who have worked professionally in the logistics, trading, and construction sector for many years.

Building upon this solid foundation, **Novem Shipping S.R.L.** was established on January, 2025, in Romania, expanding our operations to the Black Sea's most strategic ports, including Poti, Georgia, and Constanța, Romania.

**NOVEM** presents this extensive experience and knowledge to our customers with branches such as Road Transport, Rail Transport, Sea Freight, Used Car, and International Trade. With **Novem Shipping S.R.L.**, we strengthen our capabilities in Sea Freight, connecting global trade routes with efficient and reliable services.

Focusing on results and customer satisfaction, **NOVEM** aims to provide high-level service and fulfills its responsibilities by continuously investing in people and carrying out socially responsible activities.

## BUSINESS LINE

### \* Freight Forwarding & 3PL Service

**NOVEM** offers forwarding services in larger and more strategic ports based on their geographical locations and customer needs. With the experience, knowledge, strong partnerships, and extensive network we have built over the years, we are capable of meeting every client's demands.

In addition to road, sea, rail, and air freight transportation, OOG (Out of Gauge) spot cargo handling and transportation are also carried out seamlessly. Furthermore, **NOVEM** enhances its logistics capabilities with specialized river transport services on the **Danube River** and **Volga-Don River**, providing reliable and efficient solutions, particularly for the Caucasus region during the summer season.



### ➔ Road Freight

**NOVEM**; as part of its integrated transport and logistics services, offers **Road Freight Services**, connecting all trade centers in the US, Europe, China, and the CIS into a single network.

### ➔ Rail Freight

**NOVEM** specializes in **Railway and Intermodal Transportation Services**, seamlessly connecting the US, Europe, China, and the CIS regions. With our extensive experience and deep expertise in the railway networks and freight payment code systems across these regions, we are well-equipped to provide timely and professional solutions to even the most complex and intricate transportation challenges.

Our in-depth understanding of regional logistics dynamics, combined with a strong operational network, allows us to optimize freight movements, ensuring efficiency, cost-effectiveness, and reliability for our clients. Whether it's standard freight or specialized cargo, **NOVEM** is committed to delivering exceptional service tailored to the unique demands of each project.

### ➔ Air Freight

Due to the sensitivity and time pressures involved in airfreight, **NOVEM**; develops comprehensive airfreight service plans tailored to meet the customer's specific requirements. This is accomplished by learning our customer's exact objectives with regards to their internal and external requirements.



## BUSINESS LINE

### ➔ Sea & River Freight

At **NOVEM**, we are dedicated to providing the highest level of service in global freight operations. Our extensive network, specialized in **FCL (Full Container Load)**, **LCL (Less than Container Load)**, **Break-Bulk**, **Project Cargo**, and various other types of shipments, enables us to offer tailored solutions that meet the unique logistics needs of our clients across the globe.

In addition to our sea freight services, **NOVEM** also conducts **river transport operations** as part of specialized project-based logistics. We operate on the **Volga-Don River**, focusing exclusively on the Caucasus region during the summer season.



Furthermore, with our recent expansion, we now provide river transportation services on the **Danube River**, offering **efficient and reliable solutions** that connect key trade hubs across Europe.

By leveraging our deep industry knowledge and extensive partner network, we ensure smooth and **cost-effective transportation** for even the most complex logistics requirements.

## BUSINESS LINE

### ➔ Project Logistics

#### Expertise You Can Trust

With extensive experience in the construction sector, NOVEM understands the industry's unique demands and expectations. Our in-depth knowledge and proactive approach enable us to provide reliable logistics solutions that support even the most challenging projects.

We recognize the critical importance of evaluating all available options, identifying potential challenges, and responding swiftly to both physical and non-physical obstacles with decisive action.

#### Our Project Management Approach

At **NOVEM**, we break down complex project logistics into essential components, assigning dedicated oversight to each phase. Our **Project Operations Specialists** conduct advance site visits to key project locations, ensuring first-hand insight and precise planning to “make things happen.” Each project is then assigned a **Project Coordinator**, who manages all aspects of communication, logistics, and transportation operations, serving as a direct liaison with our clients to ensure seamless execution.

#### Comprehensive Freight Management Solutions

**NOVEM** specializes in project freight management and all associated planning and implementation services. Whether handling an individual heavy lift or transporting a complete industrial plant from multiple global locations to remote construction sites, we offer **customized transportation solutions**, ensuring seamless operations from origin to final destination on a **door-to-door basis**.

#### Our Project Logistics Services Include:

NOVEM offers a comprehensive range of project logistics services tailored to meet the unique requirements of each client. Our services include:

- **Customized Transportation Consultancy** – Tailored solutions to optimize project transportation strategies.
- **Project Logistics Feasibility Studies** – In-depth analysis to ensure the viability and efficiency of logistics operations.
- **Road Studies** – Detailed assessments for route planning and optimization.
- **Budgeting & Planning** – Accurate project cost estimation and strategic logistics planning.
- **Project Flow Descriptions** – Clear and structured logistics process documentation.
- **Cargo Supervision** – Expert monitoring during loading, unloading, and transit to ensure safe handling.
- **Full/Partial Charter by Ocean and Air** – Flexible solutions for large-scale transportation needs.
- **Consolidation, Packing, Crating & Containerization** – Comprehensive cargo preparation services.
- **Purchase Order Management & Cargo Tracking** – End-to-end visibility and control over shipments.
- **Transport Insurance** – Comprehensive coverage for risk mitigation.
- **Oversized Cargo Transportation & Heavy Loads** – Expertise in handling complex, large-scale logistics.
- **Barge Services & Module Movement** – Efficient transportation solutions for inland and offshore logistics.
- **Pre-Shipment Inspection & Cargo Surveying** – Ensuring compliance and quality control.
- **Customs & Shipping Documentation** – Hassle-free management of regulatory and customs requirements.

## BUSINESS LINE

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### ➔ Shipping Agency

**NOVEM;** offers a full port agency service at all Georgia ports, all the shipyards, and Strait in Georgia, designed to ensure your ships enter and leave port as quickly and efficiently as possible without incurring unnecessary delays and additional costs.

Our experienced team of specialists supports incoming ships with a round-the-clock service, 365 days a year. Our team's knowledge of all aspects of marine operations gives you the opportunity to do what you are good at. Using our expertise of the market we provide a best-in-industry, tailor -made service all of our clients.

**NOVEM;** has a thorough service record not only in dry bulk trades and conventional cargoes, but also in all aspects of tanker, product carriers and owners / husbandry matters also has a super attendance in oversize cargoes and project cargoes.

Our services include:

- Full agency
- Husbandry agency
- Protective agency
- Dry-docking agency
- Strait agency
- Assistance on all maritime surveys
- Crew changes
- Ship spares handling
- Store provision
- Bunker arrangements

At **NOVEM**, we prioritize cost-effective and timely solutions, enabling our clients to navigate Georgia's ports with confidence and efficiency.



## BUSINESS LINE

### ➔ Container Terminal & Bonded Area

**NOVEM** provides seamless **multimodal and containerized cargo services** along with expert **customs brokerage** at **Poti Port**, ensuring efficient and hassle-free operations for our clients. Our comprehensive solutions are designed to meet the diverse logistics needs of businesses, offering reliable and professional handling at every stage of the supply chain.

Our terminal facilities are equipped to accommodate **reefer containers**, providing reliable electricity supply to maintain optimal storage conditions for temperature-sensitive goods. Additionally, we facilitate **customs food inspection** services, ensuring compliance with all regulatory requirements and enabling smooth clearance processes.

With our commitment to operational excellence and customer satisfaction, **NOVEM** guarantees efficient and cost-effective logistics solutions within our bonded area at Poti Port.



**NOVEM;** have individual agreement through our agency with

Georgia, Baltic and CIS Countries Railways

Maersk

MSC

ZIM

Evergreen

Hapag-Lloyd

GTO Members

WWPC Members

UKR ferry

Belintertrans





## BUSINESS LINE

### \* Used Car

**NOVEM** provides comprehensive used car trading services across the Caucasus and CIS countries, catering to the diverse needs of the market with a wide range of vehicle brands. Our extensive industry experience and strong partnerships allow us to offer reliable and efficient solutions to our clients.

#### Our Major Services Include:

- **Transparent Product Information** – Ensuring complete transparency with accurate details about vehicle history and condition.
- **Personalized 1:1 Service** – Dedicated support from our professional staff to meet individual client needs.
- **Professional Agencies in the US and Korea** – Leveraging our trusted partnerships to source high-quality vehicles from key markets.
- **One-Stop Automobile Selling Service** – Providing free specialist consulting, vehicle diagnosis, and convenient pick-up services, ensuring a hassle-free selling experience.

At **NOVEM**, our goal is to deliver seamless and trustworthy solutions for used car trading, offering our clients the best value and service quality in the industry.





## BUSINESS LINE

### \* Purchasing & Supply Chain Management

In today's dynamic and ever-changing market environment, companies must act quickly, efficiently, and cost-effectively. To stay competitive, businesses need to reduce costs, maximize profits, mitigate risks, and eliminate the impact of product errors and delays.

At **NOVEM**, we continuously monitor and analyze the supply and demand dynamics of both domestic and international markets to provide our clients with the most cost-effective solutions.

We are actively engaged in a wide range of procurement activities, with a particular focus on **construction materials, hotel equipment, and amenities**, ensuring that our clients receive high-quality products that meet their specific needs.

With our **global supplier network**, NOVEM is committed to delivering the products you need at the most competitive prices and in the shortest possible time, offering a seamless and efficient procurement experience tailored to your business requirements.



## SOCIAL RESPONSIBILITY



At **NOVEM**, we strongly believe in creating a sustainable environment that benefits both businesses and communities. Our initiatives are designed to reduce waste, conserve energy, and contribute to a greener future.

### Key Sustainability Initiatives:

- **Reusing Import Empties for Export** – Minimizing waste and reducing costs by repurposing empty containers for outbound shipments.
- **Complete Conversion to LED Lighting** – Enhancing energy efficiency by transitioning all facilities to LED lighting solutions.
- **Project Bayterek** – As part of our environmental commitment, we aim to plant **1,000 trees within the next five years**, contributing to a healthier planet.

At **NOVEM**, we are dedicated to implementing sustainable solutions that align with our corporate responsibility values and environmental goals.

## REFERENCES



# CERTIFICATION







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